

Trevor Jensen

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Objective

To secure a position assisting your company achieve your goals and objectives through my personal consistency, commitment, reliability and hard work.

Experience

Aminco International - May 2021 - Present

- Process purchase orders and maintain strong relationships with existing and new customers in my region
- Travel multiple times a year to meet with customers to keep them refreshed on our products
- Handle several projects in a fast paced environment with professional sports teams as well as retail customers
- Have the ability to think on my feet and handle issues with creative solutions so my customer is always taken care of

AddOn Networks - Fiber Optics - Account Executive

Mar. 2016 – Jan. 2021

- Form relationships via telephone, email, and face to face interaction in order to gain trust
- Handle all of my own quotes using SaleForce with in depth notes on each interaction I have and set follow ups
- Travel in order to gain face to face time with resellers and /or customers during team huddles and happy hour events set up in advance and strengthen relationships
- I try to show my value and simply explain why it makes sense to work with me and my company, I try to speak their language

Oakley Corporate Retail – Employee Purchasing

Dec. 2015 – Jan. 2016

- Take care of customers in a retail based environment located in Oakley HQ

Anyone Home Inc. – Property Management / Customer Service

Aug. 2014 – Sept. 2015

- Handle inbound/outbound phone calls and set up appointments for Real Estate Agents
- Answer any questions or concerns our homeowners might have via email and phone

Saddleback Valley Unified School District - Before and after school Child Care Leader Sept. 2011 – June 2014

- Supervise Student Child Care Leaders (High School aged leaders)
- Supervise elementary school children, and assist children in safe learning and recreational experiences.
- Teach and supervise games, sports, and other activities.
- Prepare and assist in the set-up and preparation of activities for use with individual or small groups of children.
- Supervise participants and ensure their safety.
- Utilize positive reinforcement strategies and other techniques to assist children in the development of appropriate behavior.
- Assist in making snacks and other meals as appropriate; clean serving area after meals.
- Maintain and assure a clean, safe, attractive and positive environment.
- Greet parents when picking up or dropping off children and answer their questions or refer them to the lead supervisor.
- Responsible for opening child care facilities each morning at 7:00 A.M.
- Maintain all required records and attendance for the program.

Education

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|------------------------|--------------------|
| • El Toro High School | 2005 - 2009 |
| • Orange Coast College | 2009 - 2010 |

Skills

- Dedication, hard work and dependability based on 10 consecutive years of year round baseball including Travel Ball, El Toro High School and Orange Coast College baseball teams in addition to 3 years of work history with Saddleback Valley Unified School District.
- CPR Certified
- Fully trained in Salesforce